



ANNUAL REPORT 2007

The Arc of the United States



2007 ANNUAL REPORT

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The Arc of the United States advocates for the rights and full participation of all children and adults with intellectual and developmental disabilities. Together with our network of members and affiliated chapters, we improve systems of supports and services; connect families; inspire communities and influence public policy.



The Arc of the United States
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The Arc: 2007

In 2007, The Arc achieved great strides in advancing the full participation of individuals with intellectual and developmental disabilities and their families. Along with our local and state chapters, members and supporters, we have worked to meet the critical needs of our constituency, as well as uphold and protect the rights of all individuals within the disability community.

Staying true to our mission and mandate is crucial as we face the challenges ahead. The Core Values of The Arc – People First, Democracy, Visionary Leadership, Community Participation, Diversity, and Integrity and Excellence form the compass that has kept us on course.

Together, with self-advocates, families, volunteers, professionals, and others we have accomplished meaningful change toward improving the lives of people with intellectual disabilities and their families. Our successes in 2007 include:



Mary V. Jordan

Medicaid Effectively diminished the impact of proposed Centers for Medicare and Medicaid Services (CMS) regulations that would significantly reduce Medicaid habilitation and other services to children and adults with developmental and other disabilities. The Arc and other disability groups fought to attain a six-month moratorium which was enacted for both regulations.

Direct Support Professionals The Arc was a strong proponent of a monumental grassroots campaign to build awareness and support for efforts to increase the wages of direct support professionals. Our efforts resulted in the passage of legislation, such as raising the minimum wage to \$7.25 over two years and extending the Work Opportunity Tax Credit, a tax credit for employers who hire certain targeted groups, including people with disabilities, until 2011.

Family Support The Arc successfully secured \$2 million in the FY 2008 Departments of Labor, Health and Human Services and Education appropriations bill to create a national information and technical assistance center on family support.

National FindFamily Registry The Arc and The ArcLink launched the FindFamily Registry (www.FindFamilyRegistry.org) to help family members reunite with other family members with whom they lost touch due to institutionalization. The National FindFamily registry received wide coverage on CNN after its August launch.

The Arc@Work The Arc joined with Philadelphia Insurance Co. and the College of Direct Support (CDS) to create The Arc@Work program. The goal is to educate Direct Support Workers, through training and safety awareness, so they may provide the highest quality of service and supports to individuals and families.

We are proud of the accomplishments and achievements we have made over the course of this year and continue to be at the vanguard in the fight for the full inclusion of individuals with intellectual disabilities.

Sincerely,

A handwritten signature in blue ink that reads "Mary V. Jordan". The signature is fluid and cursive.

Mary V. Jordan
President



The Arc of the United States was officially founded in 1950, and it was then that these small groups realized that as an organized and unified force, they would have more power and credibility to change the public's perception of children and adults with intellectual and developmental disabilities. From these humble beginnings, The Arc now stands as the nation's largest volunteer-based organization of and for people with intellectual and developmental disabilities.

Today, The Arc has over 140,000 members affiliated through more than 850 state and local chapters across the nation. The Arc continues to advance and enhance supports and services for people with intellectual and developmental disabilities, advocate for sound policy and alter perceptions of intellectual and developmental disabilities. In 2007, we accomplished many of these objectives which serve to empower these individuals and their families.

National Public Policy

National disability policy generally took a back seat in 2007 as a newly elected House and Senate Democratic majority sparred with the White House on Federal spending priorities and the war in Iraq. The Congress rejected several Administration attempts to reduce or eliminate disability programs. Yet very few disability programs received increased funding. Many disability related bills were introduced in the First Session of the 110th Congress, but, as is often the case, few bills were acted upon.

Medicaid

Our priority was averting the impact of proposed Centers for Medicare and Medicaid Services (CMS) regulations that would significantly reduce Medicaid habilitation and other services to children and adults with developmental and other disabilities across the country. These proposed rules would have made major changes to Medicaid's rehabilitative services option and school based administration and transportation services provided to children with disabilities who qualify for Medicaid. In a huge victory for The Arc and other disability groups, a six-month moratorium (until June 30, 2008) was enacted for both regulations.

Housing

Congress provided funding for 4,000 new Section 8 vouchers targeted to non-elderly persons with disabilities and level funded the Section 811 Supportive Housing for Persons with Disabilities program, despite the White House's request for a 50% cut to the program.

Direct Support Professionals

A strong grassroots campaign built awareness and support for efforts to increase the wages of direct support professionals. Over 125 Members of Congress signed on to H.R. 1279, the Direct Support Professionals Fairness and Security Act. ANCOR invited The Arc to help host the "DSP to Washington" event in September which brought over 200 DSPs to DC to lobby for the bill.

The Congress passed legislation that raised the minimum wage to \$7.25 over two years and extended the Work Opportunity Tax Credit, a tax credit for employers who hire certain targeted groups, including people with disabilities, until 2011. The Arc supported these overdue measures to raise wages and promote employment.

Family Support

The Arc successfully secured \$2 million in the FY 2008 Departments of Labor, Health and Human Services and Education appropriations bill to create a national information and technical assistance center on family support. The Department of Health and Human Services will create a request for proposals (RFP) in 2008 for organizations to compete to operate this center.

2007 In Review



Social Security

The Social Security Administration's (SSA) Limitation on Administrative Expenses (LAE) – a major issue in 2007 was the backlog in disability decisions, primarily caused by the under-funding of SSA's administrative budget (known as the LAE) since 2000, resulting in dire consequences for people with disabilities who had to wait for years for decisions on their applications for disability benefits. Several Congressional hearings in the House and Senate highlighted the problem. In a major victory for The Arc and its coalition partners, SSA received funding for its administrative budget (LAE) for FY 2008 that is \$451 million above the FY 2007 spending levels and \$150 million above the Administration's request. This allowed SSA to hire new administrative law judges and support staff to address the crisis in disability appeals backlogged in the system.

Rights

The 11th Circuit Court, which decides cases in Alabama, Florida, Georgia, ruled in the Littleton case that "it is unclear if thinking, communicating, and social interaction are 'major life activities' under the Americans with Disabilities Act." Therefore Mr. Littleton, a person with an intellectual disability, did not qualify as 'a person with a disability,' and he was subsequently denied protection from discrimination. This bad court decision spurred The Arc to work toward restoring the ADA to Congress' intent when the bill was passed in 1990.

Disability Policy Seminar

Over 600 disability advocates traveled to our nation's capital to participate in the annual Disability Policy Seminar co-hosted by The Arc and its four partner organizations. Over 300 Senate and House offices were visited by the participants, educating policy makers and their staffs about priority disability policy. During the Seminar, Senator Kent Conrad (D-ND) received The Arc's Chafee Award for his outstanding efforts to protect disability entitlement programs such as Supplemental Security Income (SSI), Social Security Disability Insurance, Medicaid and Medicare.

National FindFamily Registry

The Arc and The ArcLink launched the FindFamily Registry at www.FindFamilyRegistry.org to assist family members in reuniting with family members with whom they lost touch. The Arc and The ArcLink initiated this online tool to address the high percentage of more than 500,000 people in out-of-home residential settings who have no connection with family. In decades past, institutionalization of children with disabilities was a common occurrence and created a circumstance whereby thousands of individuals, especially siblings, lost contact with one another. The Arc and The ArcLink promoted filmmaker Jeff Daly's documentary "Where's Molly?" (www.wheresmolly.net), which charts his efforts to reunite with his sister Molly, who had been institutionalized by their parents at three years of age. Forty-seven years later they were reunited after Daly commenced his own personal search. The National FindFamily registry received wide coverage on CNN after its August launch.

The Arc@Work

In a program aimed at providing the highest quality of service and supports to individuals and families through training and safety awareness, The Arc joined with Philadelphia Insurance Co. and the College of Direct Support (CDS) to create The Arc@Work program. Launched at The Arc's national convention in Dallas, The Arc@Work offers member chapters discounts on insurance if a percentage of chapter employees complete courses for Direct Support Professionals provided by CDS.

National Convention

The Arc's 56th annual convention was held in Dallas, TX in October with nearly 700 people in attendance. "Lighting the Way" was the theme and the convention keynote address was presented by renowned writer and producer Emily Kingsley, a pioneer in ensuring accurate portrayals of people with intellectual disabilities in television and film notably through her work on "Sesame Street." Her son, author Jason Kingsley and Mitchell Levitz, both self-advocates, spoke about their book, Count Us In, chronicling their experiences growing up with Down syndrome and inclusion. Author and criminal justice advocate Robert Perske, the only non-lawyer to ever receive the American Bar Association's Paul Hearne Award for Services to Persons with Disabilities conducted a plenary presentation on people with disabilities and the criminal justice system.

"Including Samuel"

Filmmaker Dan Habib received support from The Arc in completing his documentary film "Including Samuel" about his son Samuel who has cerebral palsy and his family's quest to achieve inclusion in every aspect of Samuel's life. The Arc was instrumental in promoting the film as an educational tool and co-sponsored a screening in Washington D.C. The Arc continues to support efforts of chapters to screen the film in communities across the country and is acknowledged in the films' credits.

Cycling Across America for The Arc

Xiaoyu Shi, 18, a student at the University of Michigan at Ann Arbor was inspired by the book "Flowers for Algernon." Spurred by this story of the life of a person with an intellectual disability, in May he commenced on a cross country cycling tour across America to raise funds for The Arc. Xiaoyu cycled from Astoria, OR to Yorktown, VA where he was met by The Arc of Greater Williamsburg and scores of self-advocates thanking him for his efforts. The Arc of the United States mobilized support for his trip among state and local chapters across the nation. When he arrived in the nation's capital he was hosted by the national staff who arranged a meeting for Xiaoyu with his home state elected official, Sen. Ron Wyden (OR) on Capitol Hill.

Launch of New Website

In March 2007, The Arc launched its new web community providing a richer resource for those seeking information on The Arc and issues relating to people with intellectual and developmental disabilities. Enhancements to the site include the ability to make online donations and an interactive discussion board for individuals to share information and resources.

Real Economic Impact Tour (REIT)

The Arc joined with The Real Economic Impact Tour (REI Tour), a national, public/private initiative assisting low income persons with disabilities with asset building strategies, free tax preparation and filing assistance. The Arc partnered with the National Disability Institute, the IRS and others to reach out to local chapters in cities in the Real Economic Impact Tour. During the 2007 filing season, REI Tour partners prepared over 90,000 tax returns in over 60 cities. Over \$81 million in refunds were received by persons with disabilities.

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(As of July 2008)

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
The Arc of the United States
Silver Spring, Maryland

We have audited the accompanying statement of financial position of The Arc of the United States as of December 31, 2007, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of The Arc of the United States' management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the organization's 2006 financial statements and, in our report dated April 26, 2007, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Arc of the United States as of December 31, 2007, and its change in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Gelman Rosenberg & Freedman

July 16, 2008

A copy of the organization's IRS 990 and full financial statements, including notes, may be found online at www.thearc.org or can be obtained from The Arc's national headquarters.

The Arc of the United States
Statement of Financial Position
As of December 31, 2007
with Summarized Financial Information for 2006

	ASSETS	
	2007	2006
CURRENT ASSETS		
Cash and cash equivalents (Note 6)	\$ 386,808	\$ 2,340,496
Investments (Note 2)	2,196,017	312,932
Accounts receivable and advances, net of allowance for doubtful accounts of \$206,367 and \$235,500 for 2007 and 2006, respectively	117,511	273,690
Grants receivable	235,545	122,644
Inventory	14,268	12,545
Prepaid expenses	57,369	76,070
Due from related parties	-	129,031
Total current assets	3,007,518	3,267,408
FURNITURE AND EQUIPMENT		
Furniture and equipment	907,229	866,130
Less: Accumulated depreciation	(759,506)	(686,694)
Net furniture and equipment	147,723	179,436
OTHER ASSETS		
Deposits	10,020	25,656
Investment held for beneficial interest in perpetual trust (Note 3)	1,032,273	993,148
Total other assets	1,042,293	1,018,804
TOTAL ASSETS	\$ 4,197,534	\$ 4,465,648

LIABILITIES AND NET ASSETS

	<u>2007</u>	<u>2006</u>
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 454,908	\$ 146,953
Grants payable	6,456	6,456
Accrued vacation	111,031	138,892
Deferred revenue	1,400	21,500
Due to related parties (Note 6)	204,203	64,122
	<u>777,998</u>	<u>377,923</u>
NET ASSETS		
Unrestricted net assets:		
Undesignated	47,452	165,102
Board designated (Note 9)	829,613	571,344
	<u>877,065</u>	<u>736,446</u>
Temporarily restricted (Note 4)	789,462	893,975
Permanently restricted (Note 5)	1,753,009	2,457,304
	<u>3,419,536</u>	<u>4,087,725</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 4,197,534</u>	<u>\$ 4,465,648</u>

The Arc of the United States
Statement of Activities and Change in Net Assets
For the Year Ended December 31, 2007
with Summarized Financial Information for 2006

	2007			2006	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Total
REVENUE					
Contributions	\$ 447,480	\$ 35,975	\$ 0	\$ 483,455	\$ 505,580
Grants from governmental agencies	454,725	-	-	454,725	71,405
Affiliation and chapter fees	1,927,543	-	-	1,927,543	1,969,483
Registration fees	319,761	-	-	319,761	367,190
Program service fees	300,742	-	-	300,742	387,225
Other income	19,135	-	-	19,135	30,296
Sub-contract revenue	(23,019)	-	-	(23,019)	183,757
Advertising	22,760	-	-	22,760	27,575
Royalty income	73,697	-	-	73,697	89,607
Investment income	158,128	-	-	158,128	146,441
Net appreciation of investments	7,571	-	39,125	46,696	102,536
Net assets released from donor restrictions (Note 4)	32,679	(32,679)	-	-	-
Total revenue	<u>3,741,202</u>	<u>3,296</u>	<u>39,125</u>	<u>3,783,623</u>	<u>3,881,095</u>
EXPENSES					
Program services:					
Public Health Education	359,189	-	-	359,189	299,124
Direct Assistance and Services	457,475	-	-	457,475	500,881
Services to Affiliates	2,341,980	-	-	2,341,980	2,053,352
Total program services	<u>3,158,644</u>	<u>-</u>	<u>-</u>	<u>3,158,644</u>	<u>2,853,357</u>
Supporting services:					
Management and General	846,692	-	-	846,692	895,825
Fundraising	446,476	-	-	446,476	370,110
Total supporting services	<u>1,293,168</u>	<u>-</u>	<u>-</u>	<u>1,293,168</u>	<u>1,265,935</u>
Total expenses	<u>4,451,812</u>	<u>-</u>	<u>-</u>	<u>4,451,812</u>	<u>4,119,292</u>
Change in net assets, before other items	(710,610)	3,296	39,125	(668,189)	(238,197)
OTHER ITEMS:					
Transfers	851,229	(107,809)	(743,420)	-	(19,473)
Change in net assets	140,619	(104,513)	(704,295)	(668,189)	(257,670)
Net assets at beginning of year	736,446	893,975	2,457,304	4,087,725	4,345,395
NET ASSETS AT END OF YEAR	<u>\$ 877,065</u>	<u>\$ 789,462</u>	<u>\$ 1,753,009</u>	<u>\$ 3,419,536</u>	<u>\$ 4,087,725</u>

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