

## NCE Leadership Pre-conference

**Do you like roses?** NCE presents the internationally renowned motivational coach and leadership trainer John Delves, host of the 2013 NCE Leadership Preconference. **John loves roses ... and he is really good at handling the thorns!**

With more than 30 years of line and management experience in corporate, industrial, manufacturing, and service settings, John is an expert in leadership, team building, customer service and time management. He will have you rapt from the minute he steps on stage.



Companies of all sizes in more than 28 countries on five continents have invited John to build their training programs, including: ASTD (**American Society for Training and Development**), **American Cancer Society**, US Jaycees, American Management Association, **State Farm**, Price Waterhouse, **AT&T**, Emory University, and the 2006 NCE Summer Leadership Institute!

*Long time NCE member, Gary Horner, CFO at Achieva says that John Delves will send you home with ideas, tools and energy to lead your chapter*

**John knows The Arc and the challenges we face in our non-profit service.** NCE members attending the 2006 Summer Leadership Institute will recall his high energy and motivational presentation on leadership "There's a New Sheriff in Town...".



*Experience and exciting pre-conference session:*

***"No one promised you a rose garden, but a few less thorns would be helpful!"***

This session is designed to educate, enthuse, entertain and encourage the most experienced leaders to those new comers in our field. Lecture, instruction, role-plays and instruments/tools will be used to enforce the lesson. The tools will also be available for participants to take back and use in their day-to-day operations.

John breaks his presentation into 5 distinct sections with each building on the previous:

- **Part One: DO YOU LEAD OR MANAGE?** We all have been exposed to fantastic managers who got the best results when it came to the numbers, but being a manager does not make you a leader. We typically manage product, facilities, resources and the bottom line. There is a difference in leading people - getting people to do what they have to do so they, you and the organization can succeed and grow. Let John kick start

your thinking using “seven guidelines” to frame your development as a leader whether you are at the beginning of your career or want to build on the successes you have experienced.

- **Part Two: HOW LEADERS SUCCEED.** Board leaders and chapter staff leaders will learn innovative and proven methods to develop your staff, communicate more effectively, enhance your coaching skills and become a barrier breaker. Learn how to be a champion bureaucracy navigator and a master expeditor of the unending priorities you face daily.
- **Part Three: WHAT’S YOUR STYLE?** It’s time to examine your current style and determine if it is in fact best for the existing conditions of your organization. You will gain knowledge, or tweak the knowledge you already possess, in the areas of: directing, delegating, sharing and empowering your staff.
- **Part Four: GET MOTIVATED!** Prepare to become fully involved with the learning process: developing your people, sharing delegation, empowering, motivating, communicating and getting commitment are portions which will have you moving and shaking (literally).
- **Part Five: SUCCEED!** John shares “the eight tools” that will virtually change how you and your organization work. **FREE!** Take tools home and apply what you have learned.

[Read more about The Arc’s National Convention and the NCE Pre-conference and REGISTER NOW!](#)