

Achieve with us.

Westchester NYSARC, Inc.

How to Attract and Keep Young Members in The Arc

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Why Is This So Important?

- Board and Agency members are aging.
- Need to nurture new leadership.
- There are few people that remember "where we come from."



- We need to ensure services continue, and continue in a person centered and family focused manner.
- We need to provide services and supports that reflect the desires of the younger families and individuals.

Why Is This So Hard To Do?

- Younger families are bombarded with information and choices.
- Younger families have no idea what is like to have no services.
- Younger families do not understand <u>what exactly we do</u>.



- Younger families have their basic needs met by the school district.
- Younger families don't want to face the future—easier to deal with the "here and now."
- Younger families don't like or understand the "Name."



Three Areas

The Board

The Agency

Fundraising



The Board

Need to create an environment where Board membership is a privilege!

How Do We Do This?





The Board

Okay to Have a Smaller Board

Opportunity for turnover

Prevents Burnout

Hurts Nobody's Feelings!



DON'T FORGET TERM LIMITS FOR YOUR OFFICERS, TOO!





Don't Forget Your "Older" Previous Board Members

- Founders Group
- History Project
- Include "older" Board Members in other ways



The Arc

 Have older members tell their stories to younger members

The Board

- Examine Committee Structure & use it as a way to attract new Board members.
- Use the committees as a way to "test" the potential Board members.
- Even consider making it a pre-requisite to Board membership.
- Make the Committees work "real" so most of the work of the Board is done in committees to the Board meeting run efficiently.



You Must WooThem

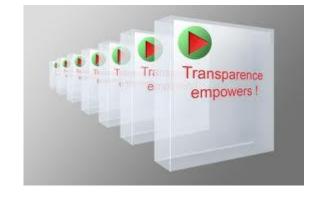
- All potential Board members, Committee members, and other possible future people for these positions should spend time at the agency and with the Board President, and Executive Director to really understand "The Arc" movement.
- Once you get them involved and they understand, you will have them.
- You have to invest the time BEFORE considering them for the Board.



The Arc

The Board – Once You Got Them How To Keep Them

- Transparency, Transparency!
- Consider Going Paperless
- Allowing Laptops in meetings



The Arc Westchester

 Meetings should stick to an agenda, follow rules of order, and not be too long

How To Keep Them... continued....

Board Trainings should be carefully chosen.

- Communicate Electronically.
- Program Reports so Board members see all the good work the Chapter does.
- Include Board members in agency projects that use their expertise so they feel like they are really part of the agency.

The Ai

How To Keep Them... continued....

Celebrate successes

 Seek objective methods to verify Quality Standards of Excellence; CQL

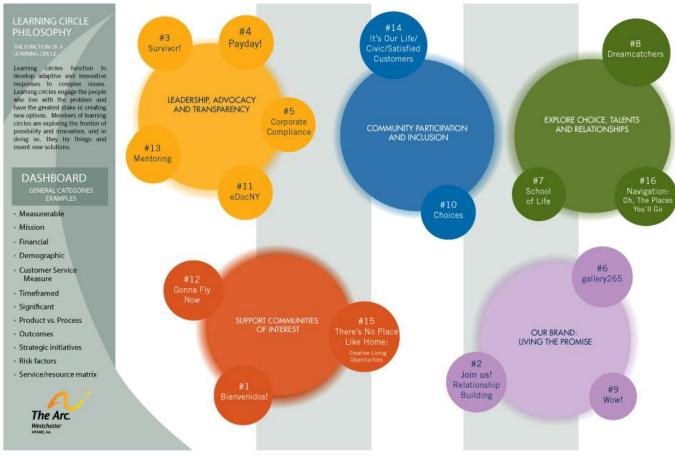


The Arc

 Board members serve as ambassadors creating collaborations; finding employment; supporting self advocates, etc.

 Include Board members agency communications, publicity and stories

The Agency



Membership

- We are a membership organization.
 What does that mean?
 2013 Membership Drive
- Make Membership Meaningful.
 This is difficult to do.



- Membership campaign's using younger families as the "face"
- Consider Membership "give aways"



Family Resource Days









Families Are Ambassadors

Services

Referrals

 New community members for meetings





Transition!



ABOUT BLOG EVENTS WORKHERE Q SEARCH

OUR SERVICES BY AGE GET INVOLVED DONATE NOW



www.westchesterarc.org/transitions/

youtube.com/user/WestchesterArc





Autism

- High incidence of Autism
- Families need to feel as though there is a place for them at the agency for:



The Arc

- Recreation
- Respite
- Behavioral Supports
- Programs
- Family Support



Examine Name,
Image & Mission

 Involve Board, Membership and Community with this.





Website



www.westchesterarc.org

- Needs to be attractive, easy to navigate and interactive
- Blogs that discuss issues in the news
- Link to Social Networking
- RSS Feeds
- Resources for Parents : Links of Interest

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Westchester

Social Networking & YouTube













Public Policy & Advocacy

 Families and individuals are the story & contact with legislative & policy makers

Pick a family as the symbol of specific values

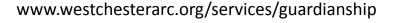
 Include families in meetings with legislators and policy makers.





Guardianship

- Helping families with information and preparing for the guardianship process. Most families must go through this process at 18.
 - workshops
 - partnering with local attorneys
 - offering a guardianship preparation service for a fee.





Sibling Groups





www.westchesterarc.org/services/family-support



Art

• Invite local schools to submit the artwork of their students for an Art Show.













The Arc.

Westchester

www.westchesterarc.org/gallery-265

Annual Meeting

Consider Exciting Speakers and Hot Topics
 To Get Families "in the door"











Weekend~Afterschool~Summer Vacations!

This is what young families are looking for while basic services are handled by the school district!





www.westchesterarc.org/services/day-services/life-skills-and-recreation



Customer Service!

Nothing About Us... Without Us









Fundraising

- Young Professional Group
- Use venues and activities that attract a younger "crowd"
- Honoring Younger Person at annual Event
- Family Pledge Appeal Highlighting the Importance of Services for Young Families







Questions?







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Thank You...

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Sheryl R. Frishman, Esq. 2013